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Influencer marketing | Esports | Gaming Events | Content



Influencer Market Overview

Global trends

COVID-19 has changed the rules of the game, accelerating the shift towards e-commerce for 5 years ahead.



Average impressions per post on Instagram increased by **57%**



by **130%**

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Sponsored Stories on Instagram increased by **32%**, while the platform's total ad posts grew by **15%**



The number of bloggers from "Generation Z" (9-24 y.o.) increased by **9%**, while becoming the highest paid compared to other age groups.

Sponsored posts on TikTok increased



Over **76%** of companies plan to increase their influencer marketing budgets



69% of companies see increasing brand awareness as the main goal of advertising campaigns.



Audience portrait







Devices



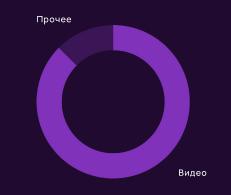
Platforms





Audience behavior

- Almost 90% of Internet users spend time on social networks every day, while spending an average of about 2.5 hours on them
- Most users don't stop at just one platform. For example, 92% of an Instagram audience also actively watch YouTube
- 35% of users subscribe to new content based on the recommendations of bloggers whose content they follow



90%

of users consume video content: online video, vlogs, stories, live broadcasts



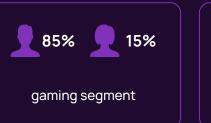
Portrait of a blogger

By audience size

- Nano less than 50k subscribers
- Micro from 50k to 100k subscribers
- Medium from 100k to 500k subscribers
- Large from 500k to 2m subscribers
- Top bloggers more than 2m subscribers
- Celebrities public figures who have fans and followers, but are not necessarily engaged in blogging activities.

Average audience engagement rate:

- Less than 50k subscribers 8%
- From 50k to 100k subscribers 4%
- From 100k to 500k subscribers 2.1%
- From 500k to 2M followers 1.4%
- More than 2m subscribers less than 1%





Main content platforms:







We make digital magic +

About us

- More than 200 completed projects since 2015
- 1000+ bloggers, 10 media platforms, 20 game developers and 100+ public social media pages are just a phone call away

5,000,000 reach total views of 1 Instagram story

10,000,000 reach of total views of 1 post on Instagram

60,000,000 reach of the amount of views 1 video on YouTube

119,000,000 views per month on Twitch

200,000,000 total views of 1 TikTok video



Our services

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Influencer marketing on Twitch, YouTube, Instagram and TikTok



Development of digital strategies and media planning



Brand content creation



Creation of websites and landing pages





Organization of esports tournaments, media events and live broadcasts



Organization of creative special projects

Our partners



Lenovo PayPal CL osteelseries













Our advantages



Significant experience of completed projects



Wide range of promotional tools



Analytical approach to media planning



High level of customer service



Creativity and flexibility



Financial stability



Detailed analysis of campaigns and guaranteed results





What we do

Integration format: Twitch

- interactions with a product or service during broadcast
- voice integrations
- product placement
- banners in the channel description
- overlay banners on broadcasts
- chat bots





Integration format: YouTube

- themed videos
- adaptation of a product or service to the content of the video
- voice integrations
- product placement
- advertising pre-rolls
- links in video description





Integration format: Instagram

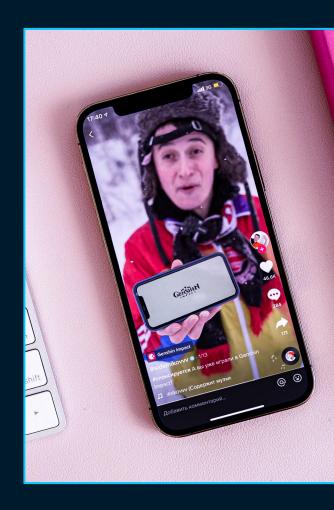
- announcements
- themed narratives in posts and stories
- raffles and contests
- links to a product or service in posts and stories
- product placement





Integration format: TikTok

- creative integrations
- interactions with a product or service
- product placement
- contests and challenges
- live broadcasts





Integration format: Special projects and events

- branded esports tournaments
- live broadcasts
- offline events
- streamhouses
- talk shows
- interviews





Integration format: Esports tournaments

Sponsorship of esports tournaments:

- logos on the broadcast and in the social networks of the tournament
- video integration
- voice mentions by commentators
- Interactive integrations, draws and contests
- product placement





Integration format: Esports teams

Sponsorship of esports teams:

- logos on official resources and team apparel
- themed broadcasts
- publications in team' social networks
- interviews and offline events with the participation of team and its players
- the ability to use the team brand or the name of the player in your own marketing activities





Integration format: Websites and landing pages

Design and development of special websites and landing pages for campaigns:

- interactive and entertainment
- registration for participation in tournaments and competitions
- tests and training
- additional information about a product or service





Integration format: Media

Placement of publications on the largest entertainment and media platforms, as well as thematic publics on social networks and Telegram channels





Integration format: Video

We create:

- promotional videos
- trendy videos
- viral videos
- live events videos
- vertical videos for TikTok and Instagram
- animated videos on SFM and Unreal Engine





Integration format: C-C-COMBO!

Combining different types of activities under one project to increase overall campaign results:

- creating a project landing page
- publications about the project on leading media platforms and publics in social networks
- thematic live broadcasts on bloggers' channels
- integration into YouTube and TikTok videos
- posts on Instagram and Twitter





Information for this deck was taken from our experience, internal research as well as external sources:

- Key Influencer Marketing Statistics You Need to Know for 2022
- Social Media Benchmark Report
- the state of influencer marketing 2020
- State of Influencer Marketing 2021
- State of Influencer Marketing 2021
- https://learn.aspireiq.com/rs/982-DON-266/images/AspirelQ The State of Influencer Marketing 2021.pdf
- 2021 Global Marketing Trends
- <u>Chart: The Influence of Influencers | Statista</u>

